

Next Steps

- 1. Complete this form, with as much information as possible.**
- 2. Call our office at 210-458-2460 to discuss next steps.**
- 3. Sign up for “The Business Plan” training workshop.**

<http://utsa.ecenterdirect.com/Conferences.action>

- 4. Bring this completed form with you, if an advising meeting is scheduled.**

Name: _____ Referral source: _____ Date: _____

Thank you for your interest and welcome to the UTSA Small Business Development Center. To assist you in your business venture and provide the best service, we ask that you answer the following questions to the extent possible. This will help us match you with the business advisor to best meet your needs.

1. What type of business would you like to start?
2. How much experience do you have in this industry?
3. In your opinion, why is there a need for this business?
4. What research have you done on your competition for your business?
5. Considering the competition, how much demand is there for your product / service?
6. What business experience / strengths do you have that would help the business?
7. What type of assistance do you need from the SBDC?
8. What are your estimated costs to start this business? \$_____
9. Amount: borrowed \$ _____, personal funds \$ _____, Investors \$ _____ (total equals #8.)
10. What is your current credit score? (www.creditkarma.com; for free credit score)
 - a. Excellent _____ (720 and higher)
 - b. Good _____ (660 – 719)
 - c. Average _____ (620 – 659)
 - d. Below Average _____ (619 and below)